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2020 6 30

54,515.75

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9,005.42

3,273.27

	50,160.51
	4,282.87
	54,515.75
	6,535.25

2020 6 30

				17.59				
				1.37				

[Redacted]

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			1,235.00				
			1,331.71				
			632.61				

2020 6 30

2,252.38

2,181.93

1,557.49

624.44

2020 1-6

2019				
	20,461.83	1,300.00		-19,161.83
	18,053.10			-18,053.10
	38,514.93	1,300.00		-37,214.93
2020 1-6				
	10,230.91	2,600.00	2,000.00 600.00	-7,630.91
	10,230.91	2,600.00		-7,630.91

2018

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2019

1,300.00

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2020 1-6

-7,630.91

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2020 1-6

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	2020 6 30	2019 12 31	2018 12 31	2017 12 31
	244,935.18	225,348.87	185,754.42	105,985.53

	2020 6 30	2019 12 31	2018 12 31	2017 12 31
	54,515.75	40,074.44	65,229.87	27,713.31
	99,409.36	97,318.51	88,907.85	24,232.76
	68,890.24	59,003.97	87,601.59	22,875.08
	40.59%	43.19%	47.86%	22.86%

2020 6 30

	54,515.75
	6,535.25
	7,046.04
	40,934.46

	2019	2018	2017
	101,193.03	63,198.68	44,424.25
	60.12%	42.26%	—
	50.93%		

	2020	1-6	2019
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2017 2020 6

2020

2020

			2020
		2020	
47.20%	2020		20.59%
3			
	2020	6 30	40,934.46
1	2020	6	9,005.42
		1,321.34	
2	2019		
			20,966.59
3	2020	6	5,302.17
4			
			2020 6 30

	30,748.98	24,548.41	6,200.57



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						61.88%			
									12.38%
									24.75%
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2018	2019	2020	6
16,498.84	23,299.92	34,405.32	
0	20,081.77	19,302.04	
		1	
		2	

2018 2019 2020 6

2018 2019 2020 1-6

	2020	1-6	2019	2018
	43,545.15		101,193.03	63,198.68
	10,230.91		20,461.83	9,966.32
			18,053.10	
	33,314.24		62,678.10	53,232.36
%		1	6.30	17.74
	34,405.32		23,299.92	16,498.84
	38,873.11		27,348.30	19,294.91



	2017	39,193.32	2019
53,925.60	17.30%		

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	2017	4,361.19	2019
46,883.24	227.87%		



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	2020 6 30			
	1,497.36	1,026.16	68.53	471.20
	37,375.75	3,441.63	9.21	33,934.12
	38,873.11	4,467.79	11.49	34,405.32
	2019 12 31			
	7,939.35	1,723.63	21.71	6,215.72
	19,408.95	2,324.75	11.98	17,084.20
	27,348.30	4,048.38	14.80	23,299.92
	2018 12 31			
	259.15	259.15	100.00	
	19,035.75	2,536.91	13.33	16,498.84
	19,294.91	2,796.06	14.49	16,498.84

2020 6

2019

2020 6

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2020 6

%

	2020 6 30	2019 12 31	2018 12 31

3	5	772.30	2.07	386.15	928.12	4.78	464.06	2,014.49	10.58	1,007.24
5		868.48	2.32	868.48	625.97	3.22	625.97	446.68	2.35	446.68
		37,375.75	100.00	3,441.63	19,408.95	100.00	2,324.75	19,035.75	100.00	2,536.91

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2018

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74.29% 81.66% 84.43%

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2	3	1,272.49	58.21	4.57
3	4	552.59	8.76	1.59
4	5	305.92	15.00	4.90
5		868.48	7.67	0.88
		38,873.11	15,328.91	39.43

			%	
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2020 6 30

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1	5.00	5.00	5.00	5.00
1 2	10.00	10.00	10.00	10.00
2 3	20.00	30.00	20.00	30.00
3 4	30.00	50.00	50.00	50.00
4 5	50.00	80.00	80.00	50.00

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2019	2020	6							
	2019					2020	6		
15,594.58		1	2						
									3
				120					2019
	2020	6					3		
	2019					2	1000t/a		2020
6								2020	6
15,594.58		1	2						
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		44.5833%	38.75%
		16.6667%	
	2030 04 30		
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197.96 205.63

	2019 /2019 12 31	2018 /2018 12 31
	329,853.36	267,711.61
	93,682.02	53,502.84
	40,179.71	56,706.80

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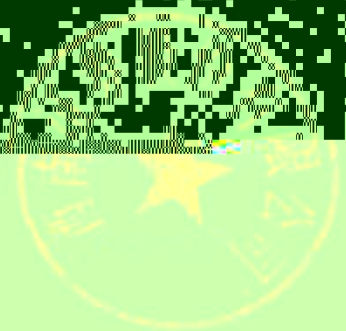
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(本面无正文, 为西安蓝晓科技新材料股份有限公司关于《西安蓝晓科技新材料股份有限公司与西南证券股份有限公司关于〈西安蓝晓科技新材料股份有限公司首次公开发行股票并在创业板上市招股说明书〉的反馈意见的审核问询函》的回复)

(本页无正文,为西南证券股份有限公司关于《西安蓝晓科技新材料股份有限公司定向发行股票认购公告》与《西安蓝晓科技新材料股份有限公司申请同对象发行股票认购公告》)



保荐机构董事长声明

本人已认真阅读《西安蓝晓科技新材料股份有限公司与西南证券股份有限公司关于蓝晓科技新材料股份有限公司首次公开发行股票有关事项的审核问询函之回复》的全部内容，了解报告涉及问题的核查过程、本公司的内核和风险控制流程，确认本公司按照勤勉尽责原则履行了各项义务，没有虚假记载、误导性陈述和重大遗漏。

西南证券股份有限公司
保荐机构董事长

西南证券股份有限公司
保荐机构董事长

